



INCOME STREAM	Early Reg closes 15/3/16	COST	%	Numbers	Net Actual
REGISTRATION INCOME					
Full Delegate	Early	€495.00	44.58 %	1550	€767,250.00
Full Delegate	Late	€595.00	7.65 %	266	€158,270.00
Full Delegate	Onsite	€635.00	0.55 %	19	€12,065.00
Full Delegate content capture	Early	€545.00	22.43 %	780	€425,100.00
Full Delegate content capture	Late	€645.00	3.11 %	108	€69,660.00
Full Delegate content capture	Onsite	€685.00	0.26 %	9	€6,165.00
Student	Early	€250.00	1.96 %	68	€17,000.00
Student	Late	€290.00	0.35 %	12	€3,480.00
Student	Onsite	€330.00	0.03 %	1	€330.00
Student content capture	Early	€300.00	0.81 %	28	€8,400.00
Student content capture	Late	€340.00	0.26 %	9	€3,060.00
Student content capture	Onsite	€380.00	- %	0	€0.00
Accompanying Person	Early	€220.00	3.54 %	123	€27,060.00
Accompanying Person	Late	€260.00	0.75 %	26	€6,760.00
Accompanying Person	Onsite	€300.00	0.12 %	4	€1,200.00
Full Delegate included in Sponsor Package and 2014 Winner	Comp	€0.00	2.33 %	81	€0.00
Content Capture Upgrade	Comp (people already registered)	€50.00	0.46 %	16	€800.00
Exhibitor comp (included in package)	Comp	€0.00	3.97 %	138	€0.00
Exhibitor pass - Additional	Not comp	€260.00	1.52 %	53	€13,780.00
Exhibitor upgrade pass to EB delegate fee	Not comp (people already registered)	€235.00	0.17 %	6	€1,410.00
Exhibitor upgrade pass to Late delegate fee	Not comp (people already registered)	€335.00	0.12 %	4	€1,340.00
Exhibitor upgrade pass to Late delegate fee Content Capture	Not comp (people already registered)	€385.00	- %	0	€0.00
On-site Rate Tuesday	Onsite	€150.00	0.06 %	2	€300.00
On-site Rate Wednesday	Onsite	€150.00	1.15 %	40	€6,000.00
On-site Rate Thursday	Onsite	€150.00	0.86 %	30	€4,500.00
On-site Rate Friday	Onsite	€150.00	0.14 %	5	€750.00
Keynote speaker including 2 board members and David Chennels	Comp	€0.00	0.52 %	18	€0.00
IPVS Board (including 3 accompanying persons complimentary)	Comp	€0.00	0.35 %	12	€0.00
ECPHM / EAPHM Board (14 attending - 2 are listed in keynote speakers)	Comp	€0.00	0.35 %	12	€0.00
International Scientific Committee Additional Reviewers	Comp	€0.00	1.15 %	40	€0.00
Press	Comp	€0.00	0.49 %	17	€0.00
Volunteer	Comp	€0.00	- %	0	€0.00
TOTAL REGISTRATION INCOME			100.00 %	3477	€1,534,680.00
SOCIAL INCOME					
	NOTE	COST	%	Numbers	Net Actual
			Actual		
Tours					
Ireland Ancient East		€ 42.00	0%	36	€1,510.00
Walking Tours		€ 40.00	0%	18	€720.00
Football Kicks		€ 69.00	0%	19	€1,311.00
Total Tours				73	€3,541.00
Welcome Reception					
Included in Registration Fee					
On-site		€ 50.00	0%	7	€350.00
Total - Welcome Reception				7	€350.00
Gala Dinner					
Gala Dinner - Friday 10th June					
Delegates		€100.00	80%	997	€99,700.00
Accompanying Person (inc in Reg)		€0.00	12%	150	€0.00
Sponsors		€91.74	0%	0	€0.00
Comp Gala Dinner (Sponsor)		€0.00	3%	41	€0.00
Exhibitors		€97.74	0%	0	€0.00
Exhibitors Comp		€0.00	0%	0	€0.00
Board member ECPHM / EAPHM (2 are listed as keynote speakers)		€0.00	1%	8	€0.00
Board member IPVS (including board accompanying persons)		€0.00	1%	12	€0.00
Reviewers		€0.00	1%	17	€0.00
Speakers		€0.00	1%	17	€0.00
Total Gala Dinner				1242	€99,700.00
Horse Racing Night					



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REGISTRATION INCOME					
			Actual	3477	
Horse Racing Night (Thursday)	Delegates EB (€65)	€65.00	6%	59	€3,489.85
Horse Racing Night - Mezzanine Package Group A & B & C	Delegates Mezzanine Package (€80)	€80.00	54%	578	€46,240.00
Horse Racing Night - Summer Bundle Package	Delegates Summer Bundle Package (€55)	€55.00	39%	421	€23,155.00
IPVS Board	IPVS Board Comp Passes	€0.00	1%	10	€0.00
Total Horse Racing Night				1068	€72,884.85
TOTAL SOCIAL INCOME					€176,475.85
TOTAL REG and SOCIAL INCOME					€1,711,155.85
SPONSORSHIP & EXHIBITION INCOME					
	NOTE	COST	%	Numbers	Net Actual
			Actual	3477	
Sponsorship					
Industry Partners 10x8	Intervet International BV/Merck (MSD)	€100,000.00		1	€100,000.00
	Eli Lilly & Co Ltd (Elanco Animal Health)	€100,000.00		1	€100,000.00
	Zoetis	€100,000.00		1	€100,000.00
	Hipra	€100,000.00		1	€100,000.00
	Boehringer-Ingelheim	€100,000.00		1	€100,000.00
Supporters 5x5	PIC	€35,000.00		1	€35,000.00
	Bayer	€35,000.00		1	€35,000.00
	IDT Biologika GmbH	€35,000.00		1	€35,000.00
	Huvepharma	€35,000.00		1	€35,000.00
	Merial	€35,000.00		1	€35,000.00
Industry Partners 10x8	Pharmacosmos	€35,000.00		1	€35,000.00
Gold Exhibitor 3x3	IDEXX Livestock	€10,000.00		1	€10,000.00
	Biomin	€10,000.00		1	€10,000.00
	Nutraid	€10,000.00		1	€10,000.00
	BioChek BV	€10,000.00		1	€10,000.00
	Dechra Veterinary Products	€10,000.00		1	€10,000.00
	Qiagen GmbH	€10,000.00		1	€10,000.00
	Dopharma Holding	€10,000.00		1	€10,000.00
	Catalysis	€10,000.00		1	€10,000.00
	Tonistry Px	€14,700.00		1	€14,700.00
	Thermo Fisher Scientific	€10,000.00		1	€10,000.00
	Vetoquinol	€14,500.00		1	€14,500.00
	Hermitage Genetics	€13,000.00		1	€13,000.00
Silver Exhibitor 3x2	Henke-Sass Wolf	€7,000.00		1	€7,000.00
	Biovet	€7,000.00		1	€7,000.00
	Woogene B & G Co.D79	€7,000.00		1	€7,000.00
	Mervue Laboratories/ Inform Nutrition Limited	€7,000.00		1	€7,000.00
	Magapor	€7,000.00		1	€7,000.00
	ID Vet	€7,000.00		1	€7,000.00
	Nuscience Group	€7,000.00		1	€7,000.00
	EAPA / NASDBPP	€7,000.00		1	€7,000.00
	Univet Ltd	€7,000.00		1	€7,000.00
Exhibitor 2x2	BioX Diagnostics	€4,500.00		1	€4,500.00
Exhibitor 2x2	Anpario	€4,500.00		1	€4,500.00
	London Vet show	€0.00		1	€0.00
	PIG 333 / Media Partnership	€0.00		1	€0.00
	VIVA Charity	€0.00		2	€0.00
	BIDS 1 - Brazil Bid	€0.00		1	€0.00
	BIDS 2 - Leipzig	€0.00		1	€0.00
	IPVS2018 China Promotion	€0.00		1	€0.00
Comp space confirmed for Hall 1 (taking Exhibition space 10)	ESPHM confirmed for Hall 1	€0.00		1	€0.00
Other Sponsorship Items	Delegate Bag insert - Eco Animal Health	€3,500.00		1	€3,500.00
	Lansdowne Meeting Room Rental - IDEXX	€200.00		1	€200.00
	Lansdowne Meeting Room Rental - Thermo Fisher	€200.00		1	€200.00
TOTAL INCOME SPONSORSHIP & EXHIBITION				44	€918,100.00
FUNDING					
	NOTE	COST	%	Actual Numbers	Net Actual
			Actual	0	
Abstract Book		€30.00		565	€16,962.68
Abstract Book Onsite		€40.00		72	€2,880.00
Total Income - Abstract Book				609	€19,842.68
TOTAL Net INCOME					€2,649,098.53